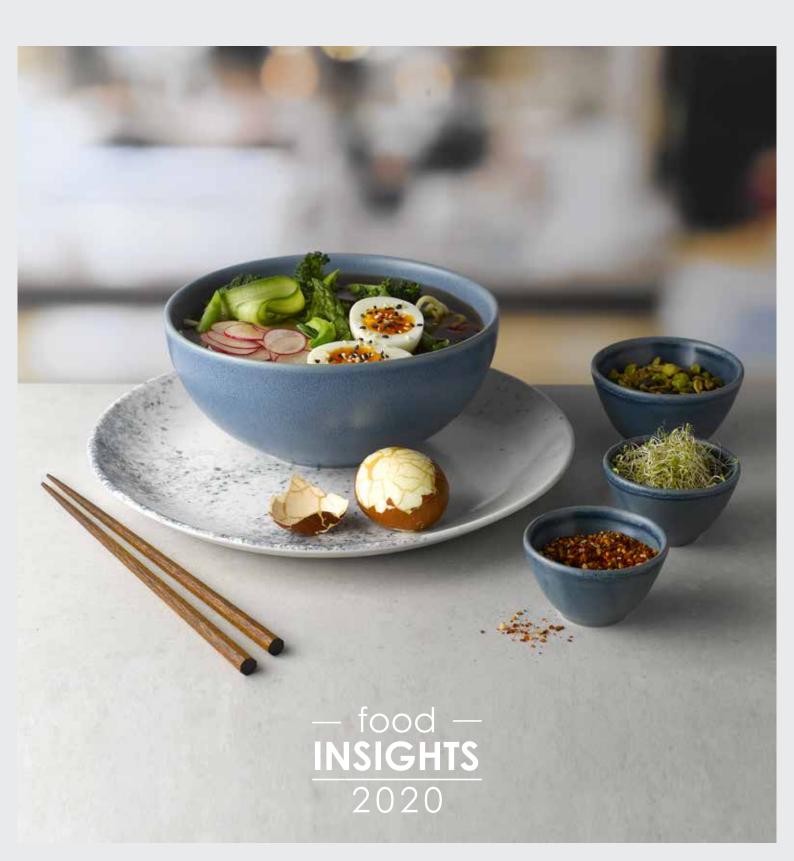


CONSCIOUS, CLEAN & WILD | ASIAN FUSIONS & BOWLS | RUSTIC ITALIAN LIVE FIRE COOKING | MIDDLE EASTERN SPICES | EATERTAINMENT | AFRICAN AROMAS BUILT FOR YOU | CASUAL, COMMUNAL DINING | FOOD STORIES | TABLETOP PALETTES



OUR RESEARCH JOURNEY AROUND THE WORLD...



In 2019 we travelled the world, experiencing and monitoring the food and restaurant trends in our core focus cities around the globe. These vibrant cities have innovative, independent restaurant scenes, buzzing with new ideas and experiences...

SAN FRANCISCO

Boasting more restaurants per capita than any other city in the USA, San Fran is renowned for its avant garde restaurant scene.

AUSTIN

Named the best city to live in the US for under 30's, the restaurant scene is young, vibrant and trendy. The residents of Austin like to buy local, buy fresh and buy eco friendly.

NEW YORK CITY

With over 24,000 restaurants in Manhattan alone, the New York restaurant scene is ever changing and evolving. 76 of NYC's restaurants boast Michelin Stars, including five restaurants with three stars.

LIM

In 2019 two of the best restaurants in the world were named in Lima, and the city continues to be a hub of culinary innovation.

LONDON

London's buzzing multicultural community has made the city a hub of food diversity, innovations and fusions. With 67 Michelin starred restaurants and two of the best restaurants in the world.

BRISTOL

The restaurant scene in Bristol is renowned for being independent. The city is a hive of quirky and innovative restaurants, bars, cafes and pubs.

LEEDS

The booming northern city now has more restaurants in the city centre than ever before and the majority of these are independents or small groups.

MADRID

Dubbed the food capital of Europe, attracting Michelin-Starred chefs and foodie tourists.

BARCELONA

With a thriving tourist industry and vibrant eating out culture, amongst Barcelona's many astounding traditional restaurants there are innovative chefs experimenting with world flavours and fusions.

BERLIN

A city on the pulse with food trends, from the world's street food to innovative fine dining fusions.

SINGAPORE

After a strategic move to become a foodie destination Singapore now has 44 Michelin starred restaurants, including two restaurants with three stars.

MELBOURNE

A vibrant city full of restaurants that set the trends for the rest of the world, Melbourne is hailed as the city that invented third wave coffee and the freak shake.

WELCOME TO THE 2020 EDITION OF CHURCHILL'S FOOD AND RESTAURANT INSIGHTS MAGAZINE, WHERE WE SHOWCASE OUR RESEARCH INTO THE HOSPITALITY INDUSTRY.

As 2020 unfolds we continue to see more emphasis on sustainability in restaurants, as we gain and understand the impact humans are having on the world. 2019 saw an increase in vegetarian and meat free meals, we are set to see this continuing to grow throughout 2020 with a rise in plant based diets and purchasing local produce.

Eatertainment and food markets is a fast growing trend hitting the industry. We are seeing a rise in venues incorporating good quality food and drink, with entertainment all under one roof.

The demand for diners to have the option to customise their dishes and beverages is on the rise, by creating a personal experience can add overall value to their experience.

The Churchill Product Development Team

Eatertainment Page 16 - 17 Stonecast

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Top Global Cuisines...

We've monitored new openings across the world to identify and scale the biggest food styles in the hospitality industry today...

"The biggest food style in the hospitality industry is currently Asian Fusions & Bowls, followed by Italian and healthy eating trends"

OP FOOD TRENDS

Asian Fusions
Rustic Italian
LIVE FIRE COOKING
CONSCIOUS, CLEAN & WILD
MIDDLE EASTERN SPICES

EMERGING TRENDS

Eatertainment
AFRICAN AROMAS
Casual, Communal Dining
BUILT FOR YOU

Ingredients We'll See More Of in 2020...



Watermelon Butter

High in protein, fibre and healthy fats, nut butter made from the watermelon seeds.



Mung Bean

High in nuterients and axtioxidents, mung beans are being used in curries & stew.



Tamarind Paste

African Fruit with antioxidant and anti-inflammatory properties.



CBD Oil

CBD oil can be used as a pain reliever and help with high blood pressure. Low doses of CBD oil being used in food and drink



Non - Alcoholic Spirits

Create your favourite alcoholic drink using alcohol free spirits. Benefit from less calories and improved sleep.



Alternative Milks

Increase in vegan diets, has lead to milks being made from peas, cashews and flax seeds.

Industry Themes

The industry is changing to meet the evolving wants, tastes and interests of diners, below discusses some of the key themes transforming how we dine.



Consumers are turning to meat-free alternatives as part of their daily diet. Seeking out local produce and reducing the use of single use plastics.

Check Out

The Butcher's Daughter, NYC

A plant-based restaurant, committed to buying products from local and organic farms.



The industry is thriving with innovation, in this global community we are seeing influences in design and in the food we eat.

Check Out

Berenjak, London

Persian restaurant, creating the style of a rustic holein-the-wall eatery from Tehran.



Venues are creating a one- stop-shop for experience seeking diners, from multi- sensory dining to supper clubs and retro arcades.

Check Out

Secret Supper, UK

Five course menu inspired by the location and the seasons paired with wine. The address of the event is only disclosed 24 hours before.



As the industry becomes experience driven, consumers are seeking out customisation.

Check Out

Yo! Sushi, London

Genetic dining experience using DNA to personalise consumers meals.

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CONSCIOUS, CLEAN



& WILD

PLANT BASED | SUSTAINABILITY | WELLBEING | FOOD MILES | SEASONAL

Sustainability is now an integral part of all industries. Consumers are more conscious than ever before, turning to healthier lifestyles, purchasing local produce, as well as cutting down on single use plastic and general waste.

No or Low Meat

Consumers are turning to healthier diets, opting for meat free alternatives as part of their daily diet. Switching to a 'plant based diet' is becoming more popular with health benefits and how it can help fight climate change. We have seen the rise of research into specific food types, with an increase in superfood and CBD oils being used in food and drinks.



Zero Waste

We have seen the hospitality industry adapt over the last couple of years, by reducing single use plastic products and opting for products with longevity. Throughout 2019 a core focus has been to reduce single use plastics, with a major breakthrough banning plastic straws by 2020.

Reducing food waste has also been a hot topic, with chefs and consumers searching for alternatives. We have seen a rise in fermenting and pickling vegetables, to donating food via an app.



Fresh & Local

Retailers and consumers have begun to understand the impact their 'food footprint' has had on the environment. Consumers are buying more seasonal and local ingredients, to reduce food miles and support their local economy.







"Nearly 12% of Millennials identify as Vegan or Vegetarian and this percentage is expected to be higher in Generation I"







TRENDSETTERS

FREA - BERLIN Vegan restaurant with a zero waste policy.

SPICEBOX - LONDON Fast casual vegan Indian street food.

HUMBLE PIZZA - LONDON Healthy vegan alternatives to classic Italian style pizza.

KALIFORNIA KITCHEN - LONDON Instagrammble vegan plant-based cafe.

BEYOND SUSHI - NYC Vegan sushi concept, in the heart of NYC.

RHODORA - NYC Zero waste restaurant, with a commitment to sustainability.

WAHACA - LONDON First carbon neutral restaurant group.

MERCATO METROPOLITANO -LONDON

Totally natural food, presented on recycled natural serving ware.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...

ASIAN FUSIONS & BOWLS

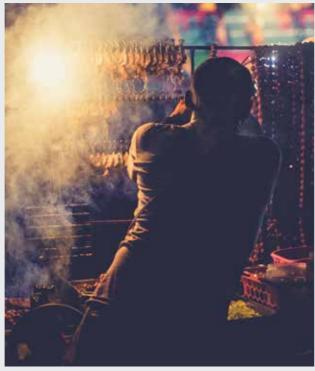
BOWL FOOD | STREET FUSION | FAST CASUAL | SHARING PLATES | ADVENTUROUS

Asian Fusions is the largest food trend and where we see the most new restaurant openings.

As diners are becoming more adventurous, the restaurant industry continues to be influenced by Southeast Asian street food. We have seen Korean, Japanese, Taiwanese and Vietnamese cuisine grow in popularity over the years.

2020 is set to see a shift to see more Filipino restaurants opening.





TRENDSETTERS

ON THE BAB - LONDON

Casual Korean street food, serving up popular dishes.

CIRILO FILIPINO KAINAN -LONDON

Small modern restaurant, serving hearty Filipino food.

UMAMI - BERLIN

Indo- Chinese inspired food, which specialises in using fresh and organic produces.

8SIA - NYC

Fast casual food hall with a focus on asian street food.

GUTAI - BARCELONA

Asian gastro pub, offering small sharing plates.
Originated in Moscow.

FATT PUNDIT - LONDON

Indian - Chinese offering small plates. Traditional Chinese cooking techniques with Indian spices.

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"The largest and fastest growing food style in the independent restaurant sector"









Taste The Trend

Vietnamese

Bun Rieu - Noodle soup with a tomato & crab base

Korean

Hoeddeok - Sweet syrup pancakes

Japanese

Onigiri - Rice balls filled with meat, fish, or vegetables

Taiwanese

Niu Rou Mian - Noodle soup with a beef broth

Thai

Son Tum - Spicy green papaya salad

RUSTIC____

ITALIAN



Taste The Trend

Polette

Traditional meatballs served with pasta, rice or crusty bread

Guanciale

Cured meat used in pasta dishes

The popularity for woodfired pizza ovens continues to grow, simple and short pizzas menus made with top quality ingredients and paired with craft beer.

There has been a rise in vegan and vegetarian Italian dining, with chefs embracing the heritage of meat free dining in Italy. Many of the top Italian restaurant brands have launched dedicated vegan menus. The popularity for sharing food becomes evermore relevant for Italian dining, with family style feasting, small plates and sharing platters.



















TRENDSETTERS

HUMBLE PIZZA - LONDON Healthy vegan alternatives to the classic Italian style pizza.

BIG MOZZ - NYC Awarding winning mozzarella sticks and fried cookie dough.

REZDÔRA - NYC Italian eatery serving handmade pasta, traditional meat and fish dishes.

DOUGH HOUSE - LEEDS Italian street-food, serving gourmet pizza, artisan gelato and craft beers.

FUTURA NEAPOLITAN PIZZA - BERLIN

Original Neapolitan Pizzeria.

BANCONE - LONDON Serving fresh pasta to create traditional dishes.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting

Arancini Stuffed rice balls coated in bread crumbs

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COOKING (



The process of cooking over fire is growing in prominence all manner of international cuisines are being cooked over the naked flame.

Chef's are harnessing the power of smoke and fire, reminding diners that cooking over fire is not only reserved for American style barbecue. We see restaurants inspired by the low and slow smokehouses of the US southern states, but also the meats cooked over fire at Asian street food markets, Jamaican jerk flavours and souk inspired middle eastern meats.

A back to basics approach to dining, chefs and diners are embracing the primitive act of cooking over fire. Instead of gas fired ovens, kitchens are being installed with pit style barbecues, wood fired ovens, braai stoves and even cauldrons hanging over coals.







TRENDSETTERS

SWEET CHICK - LONDON

Opened first location in Williamsburg Brooklyn in 2013, serving fried chicken and waffles.

WAGYU BAR & GRILL - LEEDS

Serving locally sourced Wagyu steaks and burgers.

THE PORCINERÍA - MADRID

Bistro in Madrid dedicated to serving everything on a pig from it nose to its tail.

SUA - MADRID

Uses seasonal products alongside, premium meats and grilled wild fish.

CASA DO FRANGO - LONDON

Serves traditional Portuguese dishes, with peri-peri chicken being the main event.

HANBAGA BUGRERS - BARCELONA

Japanese inspired burgers.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...

MIDDLE EASTERN



SPICES

UNIQUE FLAVOURS | STREET SPICE | SHARING PLATES | WELLBEING



Dishes on menus are getting spicer with more world flavours and exotic spices.

Middle Eastern cuisines have been growing in popularity for several years and we continue to see it as a major growth area. Persian, Lebanese, Turkish, Israeli, Syrian and Moroccan food are appreciated for their unique flavours. Trends have formed around spices, with the added health benefits they





TRENDSETTERS

BAFARAT - LONDON

Middle Eastern artisan coffee house and patisserie. Offering a five course dessert tasting menu.

BUBALA - LONDON

Former series of supper club, now with its first permanent restaurant. Vegetarian menu of Middle Eastern cuisines.

LAMALO - NYC

Modern Middle Eastern restaurant nestled in the heart of NoMad.

BĒRYTĪ BISTR - BARCELONA

Homemade Lebanese cuisine, with a daily changing menu including vegan options.

ZOOBA - NYC

First fast-casual Egyptian restaurant.

ROCKET & BASIL - BERLIN

Cafe with influences from Persia and the Middle East.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...





FENUGREEK

Adds bitter and sweet notes to stews.



Spice blend used in Middle Eastern



ZA'ATAR

A fragrant Middle Eastern mix, used to add a savory spice to any dish.



RAS EL HANOUT

Warming spice mix used to give depth to tagines.



ALEPPO PEPPER

Dried chilli flakes add a hint of fruitiness to dressings and marinades.



"Spices such as turmeric and cumin are being credited with health benefits claiming to reduce inflammation and boost the immune system"





EATERTAINMENT (FAMERICAN)



HANDHELD FOOD | INTERACTIVE | STREET FOOD | EXPERIENCE

Eatertainment is a fast growing trend hitting the industry. We have seen a rise in venues incorporating good quality food, drink and entertainment all under one roof.

Venues are creating a one-stop-shop for experience seeking diners, such as multi-sensory dining, supper clubs, retro arcades and even dining at heights. Food is a core point of the experience, top restaurant quality, but affordable and easy to eat while having fun.

Eatertainment concepts are designed to be fun and interactive whilst serving handheld, street food, tableware is being used as part of the overall story.







Check out...

DINNER IN THE SKY - LONDON

Diners eat their meal at an altitude of 50m above ground.

PUNCH BOWL SOCIAL - USA

Retro arcade games and karaoke, seven new locations in 2020.

DANS LE NOIR - LONDON

A sensory experience, the restaurant is in complete darkness.

FOREIGN CINEMA - SAN FRANCISCO

Enjoy mediterrean food in an outdoor space.

MAC & WILD - LONDON

London's first virtual shooting range.

KITCHEN THEORY - LONDON

Londons most immersive and multisensory chef's table.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...













AFRICAN



AROMAS

African flavours from Ethiopia, Ghana and Senegal are set to continue growing with flavours going mainstream in 2020.

Menus will see more spicy, vibrant dishes, including jollof rice and bunny chow. Africa is a big continent so the food is diverse, core ingredients include rice,

plantain, chicken, tomatoes, watermelon, onions, nutmeg, ginger and cumin.

As people continue to search for diverse healthy dishes, many are opting for African dishes, as they are often gluten free and high in plant-based protein.









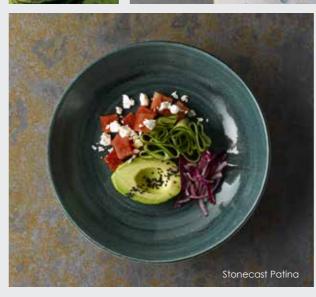








VIBRANT & SPICY **BOLD INGREDIENTS** ONE-POT COOKING Healthy Grains







CHUKU'S - LONDON

Currently a pop up, looking

for a permanent home, offering Nigerian tapas.

ZOE GHANA KITCHEN -

TRENDSETTERS

TERANGA - NYC Traditional African flavours in a modern, fast casual setting.

IKOYI - LONDON East African flavours at St James' Market.

MOMO - LONDON Mediterranean dishes with hints of North Africa.

HENRY NOMAD - NYC Contemporary Pan-African cuisine in NoMad.

and interior design influences from Africa.

Aarde has taken recipes

AARDE - MADRID

ILSA VIDA - SAN **FRANCISCO** A fusion of African and Caribbean flavours.

LONDON From supper clubs to being a driving force in the African food movement.

*Some of the innovative sites we've spotted on our global food research trips,

not necessarily Churchill customers, just inspiring and pacesetting restaurants...

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BUILT FOR YOU



CUSTOMISED | MADE FOR ME | DNA DINING | BUILD YOUR OWN

There is a demand for diners to have the option to personalise their dishes and beverages.

There is a rise in the customer experience needing to feel personal and unique. Giving diners the option to personalise their dishes or build their own adds value to the dining experience.

Technology is accelerating the customisation process, from coffee decorated with digital images, beer and wine custom-made from DNA, to scanner identifying allergens and nutrients in their foods.







TRENDSETTERS

VITA MOJO - LONDON POKÉ JUNKE - NYC Prepare food from scratch delivering it direct to you.

Custom poké bowls, to suit your dietary requirements.

YO! SUSHI - LONDON Genetic dining experience, DNA testing to personalise your meal.

CRUDO - LONDON Crudo is London's first build-yourown Ceviche bowl restaurant.

HONEST GREENS -BARCELONA Customise your salad from a range of locally sourced ingredients.

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...



Nourish & Studio Prints Raku

PERSONALISATION Individuality Unique FREETHINKING CUSTOM Expression

















SOCIABLE LOCAL FUN Community Hubs RELAXED Authentic Street Food BUSTLING Theatrical Kitchens ATMOSPHERIC



CASUAL, COMMUNAL DINIG

Street food markets and food halls are casual and fun places to try new flavors.

Guests have the opportunity to choose from a variety of cuisines under one roof, while dining at humble trestle tables. In 2020, street food is expected to grow more rapidly than ever, with independent restaurants adding more and more items to share in their menus.





Check out... Seven Dials Market - London Set in an ex- banana warehouse Seven Dials Market, is home to 12 independent restaurants. Check out the world's first cheese conveyor belt. Market Hall West End - London The UK's largest food hall with 11 independent food vendors, with over 900 seats for walk ins. The Deco - NYC Art Deco-inspired food market, with 9 vendors, a bar and event space.

Watch Out For...

Eataly - London

Italian food hall, set to open in 2020. Consumers can eat, drink, shop and even take part in a cooking class. K - Town - NYC

Food market dedicated solely to Korean cuisine, with 16 restaurants. Set to open summer 2022. TimeOut- Dubai

Food Market in the heart of downtown Dubai, set to open by 2020. This will be their seventh location.

FOOD STORIES

Storytelling is the most effective way to engage consumers. Restaurants are using food, drinks, decor, tableware, music, lighting and more in unique ways to tell their individual stories.

Research suggests when you hear a story, your brain simultaneously activates up to seven zones at once, including image processing and emotions. Storytelling helps us to engage in a much deeper way. Having a food story to tell gets restaurants noticed and remembered. Unique tableware combinations complement and enhance stories.

"Social Media turns diners into instant advocates"

Having a good story to tell gets social media shares and is becoming a driving force in the opening of new restaurants, with the power to make or break a new restaurant concept. Foodie lifestyle blogs, restaurants and hotel's social media feeds are no longer just a platform for sharing food images they're now a tool that diners are using to choose where they eat. As a result, restaurant and hotels are investing to tell their story, making their interiors and menus 'social media worthy' with colourful eye catching food, stylish tableware and interior storytelling, using features such as flower walls, murals, neon signs and more.







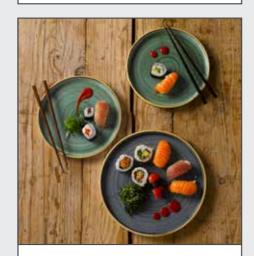
churchill_1795 NEW - Petal Pink in Stonecast. The eleventh colour in the collection makes a statement in a pastel tone. Mix and match to make your own palette.

#churchillnewspring20 #newplates





churchill_1795 NEW - the latest in hospitality tableware design - Kintsugi - an intricate crackle design, inspired by the ancient Japanese art using an innovative reactive print process ... perfect for a premium dining experience #studioprintskintsugi #churchillnewsprina20





churchill_1795 NEW in Stonecast walled plates now available across 3
colours in Barley White &
Peppercorn Grey plus new additions of
the 26cm & 21cm in Blueberry
and Samphire Green
#churchillstonecast
#churchillnewspring20



MEMORABLE STAND OUT Unique Combinations TELL YOUR STORY COLOURFUL Plate it up SOCIAL MEDIA





BOB BOB CITE - LONDON

@bobbobcite

AARDE - MADRID

@aarderestaurante

WHILE WE WERE YOUNG- NYC
@whilewewereyoungnyc

HIDE- LONDON

@hide_restaurant

HOUSE OF SMALL WONDER - BERLIN @houseofsmallwonderberlin

LIBRARY BAR AT THE NOMAD HOTEL - NEW YORK

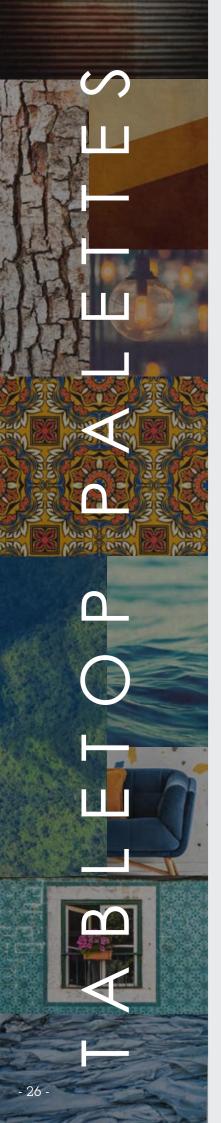
@thenomadhotel

SUSHI SAMBA - AMSTERDAM

@sushisamba

*Some of the innovative sites we've spotted on our global food research trips, not necessarily Churchill customers, just inspiring and pacesetting restaurants...

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Tabletop palettes brings together all the trends - food, interior, colour - and mixes them with hospitality market insight. Our own in-house research monitors trends in new openings and in 2019 spotted significant growth in establishments mixing and matching tabletop products with almost 50% of venues combining colours and styles of tableware.

The Tabletop Palette concept is simple. It takes the key themes, across the trends, to group items from our ranges into complementary colour palettes. Making it easy to refresh menu items, marketing and the tabletop.

Eclectic combinations of plate designs create unique styles and different looks. Design Director Erich Rommelrath discusses how different colours, textures and patterns can create unique tabletop palettes, "Our customers don't pick just one crockery range anymore, they come into our showroom and select pieces from a huge variety of plate designs to create their own look that suits their restaurant. hotel, cafe, pub etc."

Since 2016 we've launched over 1200 new tableware products, innovating in shape, texture, colour variety and specifically designed for creative chefs and the hospitality industry.

#tabletoppalettes

Products Featured:

Simplicity: Studio Prints - Raku in Jasper Grey & Garnet Orange, Stone in Zircon Brown, Kintsugi in Agate Grey, Fluid in Pearl Grey, Breccia in Agate Grey. Stonecast - in Barley White & Nutmeg Cream, Patina in Antique Taupe. Art de Cuisine Caldera in Chalk White.

Escapism: Stonecast - Petal Pink & Blueberry. Studio Prints Raku in Jasper Grey, Haze in Blue, Kintsugi in Agate Grey.

Blue Planet: Stonecast - Patina in Cobalt Blue, Hints in Indigo Blue, Plume in Ultramarine. Studio Prints - Raku in Topaz Blue, Stone in Aquamarine. Vintage Prints - Med Tiles in Aquamarine, Noruish - in Olso Blue,

Med Warmth: Stonecast - Patina in Iron Black & Vintage Copper. Studio Prints- Raku in Garnet Orange. Med Tiles in Aquamarine Nourish- Siena Brown & Tokyo Black.

Industrial: Studio Prints - Raku Quartz Black, Stone Quartz Black, Agano Black, Bamboo Centre Prints, Bamboo Glass in Dusk. Art de Cuisine - Caldera in Flint Grey & Ash Black.







Blue Planet Blue Depth **FLUID TEXTURES** CALMING Wild Natural Waters



Med Warmth

Terracottas **Moorish Patterns** Warm & Relaxed Pops of Colour Tonal Depth



Industrial

INDUSTRIAL TONES Dark&Moody **Bold Patterns** DEFIANCE Striking



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In the printing of this brochure, every effort has been made to ensure perfect reproduction of product colours, but due to printing limitations, they may not be an exact match to the actual product.